

**Best Deal Developments Limited**  
**Report and Financial Statements**  
**for the year ended 31 December 2021**

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The directors present their report and the audited financial statements for the year ended 31 December 2021.

### **Principal Activity**

The company is mainly engaged in property development for resale.

### **Business Review**

During 2021 the Company was engaged in three developments: Mellieha, Zabbar and Pembroke. The construction of the development in Mellieha was 90% completed as at the end of the financial year whilst the construction of Zabbar and Pembroke were fully completed in shell form. The company started selling the units from the Zabbar in 2020 and continued in the current year. The company also entered into sales contracts from the Pembroke development in the current year.

The profit on the Company's activities for the year after taxation amounted to € 2,017,806 (2020: €441,395).

### **Dividends**

The directors do not recommend the payment of a dividend and propose to transfer the retained profit to reserves.

### **Future developments**

#### Covid-19

The directors are continually assessing the developing situation with respect to the Covid-19 pandemic and its effects on the business. Notwithstanding the difficulties posed from the outbreak of Covid-19, the Company continued to operate profitably and will continue to operate in line with the current business plan.

### **Events after the end of the reporting period**

#### Russian-Ukraine conflict

Towards the end of February 2022, the armed conflict between the Russian Federation and Ukraine set in motion a chain of diplomatic efforts and other major geopolitical events which led a number of western nations, including the EU institution and the United States government, to impose a number of sanctions on Russia and Belarus. These current sanctions in place include several restrictive measures of a direct financial nature that are having a significant direct impact on the broad economy of the invading nations.

The consequences of these restrictive measures are however also expected to have a significant impact on the economies of the countries implementing such trade restrictions, with a spill-over on the world economy, as uncertainty and market volatility remain high across all industries with increasing tensions and rhetoric on both sides. The cost of doing business is undoubtedly set to rise further, following the initial Covid shocks on the global economy seen in the last couple of years, as the ongoing conflict in Ukraine and Covid-related measures continue to rock global supply chains. Both the International Monetary Fund and the World Bank have indicated that the resulting impact of the conflict to global growth and recovery from Covid effects will be significant. As the price of oil and gas shift upwards due to the war, transport and other procurement costs required for business will also increase. Due to the nature and decisiveness of these restrictive measures, the economic impact globally is expected to be long-lasting, even in the eventuality that the conflict ceases in the immediate future.

The Company is not expected to be negatively impacted by the ongoing conflict in Ukraine with respect to its trading and sales since these are all locally based. However it is expected to be negatively impacted in the short to medium term as costs are expected to rise generally throughout the economies and the industries in which it operates; and specifically for costs pertaining to subcontractors. However, management together with the directors, continue to actively monitor all developments taking place internationally in order to take any action that might be necessary in the eventuality that developments in the conflict start to impact the Company's turnover and business activity.

### **Directors**

The following have served as directors of the company during the year under review :

Christopher Attard  
Erskine Vella  
Robert Buttigieg  
Pierre Bartolo

### **Directors' Responsibilities**

The Companies Act (Cap. 386), enacted in Malta, requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of the affairs of the Company and of the profit or loss of the Company for that year. In preparing these the directors are required to:

- adopt the going concern basis unless it is inappropriate to presume that the Company will continue in the business;
- select suitable accounting policies and apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- account for income and charges relating to the accounting period on the accruals basis;
- value separately the components of asset and liability items; and
- report comparative figures corresponding to those of the preceding accounting period.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the Company and to enable them to ensure that the financial statements comply with the Companies Act, (Cap.386). They are also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

### **Auditors**

RSM Malta, have intimated their willingness to continue in office. A proposal to reappoint the above as auditors of the company will be put to General Meeting.

This report was approved by the Board of Directors on 25 April 2022 and signed on its behalf by:



Christopher Attard  
Director



Pierre Bartolo  
Director

**Statement of Comprehensive Income  
for the year ended 31 December 2021**

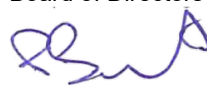
	Notes	2021 €	2020 €
<b>Revenue</b>		12,701,293	4,160,636
Cost of sales		(10,050,103)	(3,325,659)
<b>Gross profit</b>		2,651,190	834,977
Administrative expenses		(65,176)	(186,628)
<b>Operating profit</b>		2,586,014	648,349
Finance costs	4	-	(72)
<b>Profit before taxation</b>		2,586,014	648,277
Income tax expense	6	(568,208)	(206,882)
<b>Profit for the year</b>	5	2,017,806	441,395
<b>TOTAL COMPREHENSIVE INCOME FOR THE YEAR</b>		2,017,806	441,395

The notes on pages 7 to 21 form an integral part of these financial statements.

	Notes	2021 €	2020 €
<b>ASSETS</b>			
<b>Non-Current Assets</b>			
Property, plant and equipment	7	760	1,013
Deferred tax assets	6	1,938	1,938
		<u>2,698</u>	<u>2,951</u>
<b>Current Assets</b>			
Inventories	8	19,873,324	20,937,420
Trade and other receivables	9	1,110,656	208,271
Cash and cash equivalents	13	157,240	375,153
		<u>21,141,220</u>	<u>21,520,844</u>
<b>Total Assets</b>		<u><u>21,143,918</u></u>	<u><u>21,523,795</u></u>
<b>EQUITY</b>			
<b>Capital and Reserves</b>			
Share capital	10	50,000	50,000
Other equity		200,000	200,000
Retained earnings		2,307,609	289,803
<b>Total Equity</b>		<u>2,557,609</u>	<u>539,803</u>
<b>LIABILITIES</b>			
<b>Non-Current Liabilities</b>			
Long-term borrowings	12	15,135,118	19,038,965
		<u>15,135,118</u>	<u>19,038,965</u>
<b>Current Liabilities</b>			
Trade and other payables	11	3,451,191	1,945,027
		<u>3,451,191</u>	<u>1,945,027</u>
<b>Total Liabilities</b>		<u>18,586,309</u>	<u>20,983,992</u>
<b>Total Equity and Liabilities</b>		<u><u>21,143,918</u></u>	<u><u>21,523,795</u></u>

The financial statements were approved by the Board of Directors on 25 April 2022 and signed on its behalf by:

  
Christopher Attard  
Director

  
Pierre Bartolo  
Director

The notes on pages 7 to 21 form an integral part of these financial statements.

**Statement of Changes in Equity  
for the year ended 31 December 2021**

	<b>Share Capital</b>	<b>Retained Earnings</b>	<b>Other Equity</b>	<b>Total Equity</b>
	<b>€</b>	<b>€</b>	<b>€</b>	<b>€</b>
<b>At 1 January 2020</b>	50,000	(151,592)	-	(101,592)
<b>Total comprehensive income</b>				
Profit for the year	-	441,395	-	441,395
<b>Other movements</b>				
Conversion of debt to equity	-	-	200,000	200,000
<b>At 31 December 2020</b>	50,000	289,803	200,000	539,803
<b>At 1 January 2021</b>	50,000	289,803	200,000	539,803
<b>Total comprehensive income</b>				
Profit for the year	-	2,017,806	-	2,017,806
<b>At 31 December 2021</b>	50,000	2,307,609	200,000	2,557,609

**Statement of cash flows  
for the year ended 31 December 2021**

	<b>2021</b>		<b>2020</b>	
	€	€	€	€
<b>Net profit before taxation</b>	2,586,014		648,277	
Reconciliation to cash generated from operations:				
Depreciation	253		253	
Income tax paid	(568,208)		(208,820)	
Interest paid	-		72	
Operating profit before working capital changes	2,018,059		439,782	
Decrease / (increase) in inventories	1,064,096		(1,655,912)	
Increase in trade receivables	(742,403)		-	
Increase in other receivables	(159,982)		(201,471)	
Increase in trade payables	159,697		34,118	
Increase / (decrease) in other payables	1,346,467		(961,424)	
Interest paid	-		(72)	
Cash generated/(used in) operating activities		3,685,934		(2,344,979)
<b>Cash flow from investing activities</b>				
Purchase of tangible fixed assets	-		(1,266)	
Cash used in investing activities		-		(1,266)
<b>Cash from financing activities</b>				
New long term related party borrowings	1,079,309		2,475,165	
Repayment of short term related party borrowings	(4,983,156)		-	
Cash (used in)/generated from financing activities		(3,903,847)		2,475,165
<b>Net (decrease)/increase in cash in the year</b>		(217,913)		128,920
Cash and equivalents at beginning of year		375,153		246,233
<b>Cash and equivalents at end of year</b>		157,240		375,153



**1. General Information**

Best Deal Developments Limited ("the company") is a limited liability company incorporated and domiciled in Malta. The registered office of the company is 63 JL Building, Luqa Road, Paola. The company status is that of a private company. These financial statements were approved for issue by the Board of Directors on 25 April 2022.

The company forms part of a Group of companies, the parent company being Best Deal Properties Holding plc. The company's principal activity is property development for resale.

**2. Accounting Policies**

The principal accounting policies applied in the preparation of these financial statements are set out below. These policies have been consistently applied to all the years presented.

***Basis of measurement and statement of compliance***

These financial statements have been prepared in accordance with International Financial Reporting Standards (IFRS) as adopted by the European Union (EU) and comply with the requirements of the Companies Act (Cap. 386), enacted in Malta.

These financial statements have been prepared under the historical cost basis and are presented in Euro (€) which is the company's functional currency.

The preparation of financial statements in conformity with the IFRS as adopted by the EU requires the use of estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at balance sheet date and the reported amounts of revenues and expenses during the reporting period. Although these estimates are based on management's best knowledge of current events and actions, actual results ultimately may differ from those estimates.

***New or revised standards, interpretations and amendments adopted***

The Company adopted several new or revised standards, interpretations and amendments issued by the International Accounting Standards Board (IASB) and the IFRS Interpretations Committee and endorsed by the EU. The adoption of these new or revised standards, interpretations and amendments did not have a material impact on these financial statements.

***New or revised standards, interpretations and amendments issued but not yet effective.***

At the end of the reporting period, certain new standards, interpretations or amendments thereto, were in issue and endorsed by the EU, but not yet effective for the current financial period. There have been no instances of early adoption of standards, interpretations or amendments ahead of their effective date. The directors anticipate that the adoption of the new standards, interpretations or amendments thereto, will not have a material impact on the financial statements upon initial application.

## Revenue

### Revenue recognition

Revenue is recognised to the extent that it is probable that the economic benefits will flow to the company and can be reliably measured. The company recognises revenue as follows:

### Property related income

Property sales are recognised when the significant risks and rewards of ownership of the property being sold are effectively transferred to the buyer. This is generally considered to occur at the later of the contract of sale and the date when all the Company's obligations relating to the property are completed and the possession of the property can be transferred in the manner stipulated by the contract of sale.

Amounts received in respect of sales that have not yet been recognised in the financial statements due to the fact that the significant risks and rewards of ownership still rest with the Company, are treated as payments received in advance and are reported with current liabilities.

### Finance income

Finance income comprises interest income recognised on financial assets. Interest income is recognised as it accrues in profit or loss, using the effective interest method.

## *Property, plant and equipment*

Property, plant and equipment are stated at cost less accumulated depreciation and impairment losses to date. Cost includes expenditure directly attributable to the acquisition of the items as well as transfers from equity of any gains/losses on qualifying cashflow hedges of foreign currency purchases of property, plant and equipment. Depreciation is provided on all items of property, plant and equipment, except freehold land and assets under construction, at rates calculated to write off the cost less residual value of each asset over its expected useful life, as follows:

Plant, machinery and equipment	-	20% Straight Line
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Gains and losses on disposal of property, plant and equipment are determined by reference to their carrying amount and are taken into account in determining operating profit. The residual values and useful lives of the assets are reviewed and adjusted as appropriate, at each balance sheet date. The carrying amount of an asset is written down immediately to its recoverable amount if the carrying amount of the asset is greater than its estimated recoverable amount.

Subsequent costs are included in the carrying amount of the asset or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the company and the cost of the item can be measured reliably. All other repairs and maintenance are charged to the Statement of Comprehensive Income during the financial period in which they are incurred.

***Impairment of non-financial assets***

Assets that have an indefinite useful life are not subject to amortisation and are tested annually for impairment. Assets that are subject to amortisation or depreciation are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognised for the amount by which the carrying amount of the asset exceeds its recoverable amount. The recoverable amount is the higher of the fair value of the asset less costs to sell and the value in use. Impairment losses are immediately recognised as an expense in the Statement of Comprehensive Income. For the purpose of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows.

***Impairment of financial assets***

The company assesses on a forward looking basis the expected credit losses associated with its debt instruments carried at amortised cost. The impairment methodology depends on the credit risk of the counterparty whereby for accounts where the credit risk is low and there is no significant increase in credit risk since initial recognition, the company recognises expected credit losses that are possible within the next 12 months, while expected credit losses expected over the remaining life of the exposure are recognised when there is a significant increase in credit risk since initial recognition.

The company's main financial assets that are subject to expected credit loss assessment comprise of cash and cash equivalents and amounts owed by related and group companies.

***Inventories and work in progress***

Inventories and work in progress represents the properties held for construction and sale. The cost of the work in progress includes the purchase of the land on which the development for sale will be constructed including all related direct purchase costs such as duty and professional fees. Cost also includes the development costs such as demolition, excavation and construction together with all the directly attributable costs to finish the property and bringing it to the condition necessary for it to be sold. The cost of the inventories and work in progress also include the borrowing costs that are directly attributable to the acquisition, construction and finishing of the development for resale.

The developed property held for resale is included in the financial statements at the lower of cost and net realisable value. Net realisable value is the estimated selling price in the ordinary course of business, less estimated costs of completion and the estimated costs necessary to make the sale.

***Trade and other receivables***

Trade receivables are amounts due from customers for services performed in the ordinary course of business. Trade receivables are recognised initially at the amount of consideration that is unconditional unless they contain significant financing components, when they are recognised at fair value. The Company holds the trade receivables with the objective to collect the contractual cash flows and therefore measures them subsequently at amortised cost using the effective interest method.

Other receivables consist of deposits and guarantees paid by the company in the ordinary course of business which are refundable within one year. The Company measures other receivables at amortised cost.

***Related parties***

Parties are considered to be related if one party has the ability, directly or indirectly, to control the other party or exercise significant influence over the other party in making financial and operating decisions. Parties are also considered to be related if they are subject to common control or common significant influence. Related parties may be individuals or corporate entities.

***Borrowings***

Borrowings are recognised initially at fair value, net of transaction costs incurred. Borrowings are subsequently stated at amortised cost, any difference between the proceeds and the redemption value is recognised in the income statement over the period of the borrowings using the effective interest method.

Borrowings are classified as current liabilities unless the Company has an unconditional right to defer settlement of the liability for at least 12 months after the Statement of Financial Position date.

***Trade payables***

Trade payables represent liabilities for goods and services provided to the company prior to the end of the financial year and which are unpaid. These are initially recognised at fair value. Due to their short-term nature, they are measured at amortised cost and are not discounted. The amounts are unsecured and usually paid within 30 days of recognition.

***Contract liabilities***

Contract liabilities represent the company's obligation to transfer goods or services to a customer and are recognised when a customer pays consideration, or when the company recognises a receivable to reflect its unconditional right to consideration (whichever is earlier) before the company has satisfied its performance obligation in a contract with customer.

***Taxation***

Income tax on profit or loss for the year comprises current and deferred tax. Income tax is recognised in the Statement of Comprehensive Income. When it relates to items recognised directly to equity, income tax is recognised as part of the other comprehensive income and in equity.

Current tax is the expected tax payable on the taxable income for the year, using tax rates enacted or substantially enacted at the Statement of Financial Position date, and any adjustment to tax payable in respect of previous years.

Deferred tax is provided using the balance sheet liability method, providing for temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. The following temporary differences are not provided for: goodwill not deductible for tax purposes, the initial recognition of assets and liabilities that affect neither accounting nor taxable profits, and differences relating to investments in subsidiaries to the extent that they will probably not reverse in the foreseeable future. The amount of deferred tax provided is based on the expected manner of realisation or settlement of the carrying amount of assets and liabilities, using tax rates enacted or substantially enacted at the Statement of Financial Position date.

A deferred tax asset is recognised only to the extent that it is probable that future taxable profits will be available against which the unused tax losses and credits can be utilised. Deferred tax assets are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

***Share capital***

Ordinary shares are classified as equity. Incremental costs directly attributable to the issue of new shares are shown in equity as a deduction, net of tax, from the proceeds.

***Borrowing costs***

Borrowing costs incurred in the construction of a qualifying asset, are capitalised during the period of time that is required to complete and prepare the asset for its intended use. All other borrowing costs are recognised in the Statement of Comprehensive Income as incurred.

***Cash and cash equivalents***

Cash and cash equivalents are carried in the Statement of Financial Position at face value. For the purposes of the Statement of cash flow, cash and cash equivalents comprise cash in hand and deposits held at call with banks, net of bank overdrafts. In the Statement of Financial Position, bank overdrafts are included as borrowings under current liabilities.

***Capital Disclosures***

The Company's objectives when managing capital are:

- to safeguard the entity's ability to continue as a going concern, so that it can continue to provide returns for shareholders and benefits for other stakeholders, and
- to provide an adequate return to shareholders by pricing products and services commensurately with the level of risk.

The Company sets the amount of capital in proportion to risk. The Company manages the capital structure and makes adjustments to it in the light of changes in economic conditions and the risk characteristics of the underlying assets. In order to maintain or adjust the capital structure, the Group may adjust the amount of dividends paid to shareholders, return capital to shareholders, issue new shares, or sell assets to reduce debt.

The Company monitors capital on the basis of the gearing ratio. This ratio is calculated as net debt divided by total capital. Net debt is calculated as total borrowings (as shown in the statement of financial position) less cash and cash equivalents. Total capital is calculated as equity (as shown in the statement of financial position). The Company maintains its level of capital by reference to its financial obligations and commitments arising from operational requirements in relation to the development projects as well as to enable the honouring of all other liabilities.

**3. Significant judgments and critical estimation uncertainties**

The preparation of financial statements in conformity with IFRS as adopted by the EU requires management to make judgements, estimates and assumptions that affect the application of policies and reported amounts of assets and liabilities, income and expenses. The directors have considered the development, selection and disclosure of the Company's critical accounting policies and estimates and the application of these policies and estimates. Estimates and judgements are continually evaluated and are based on historical and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

Judgement has been exercised in considering the impacts that the Coronavirus (COVID-19) pandemic has had, or may have, on the company based on known information. This consideration extends to the nature of the Company's operation. As at reporting date, the directors have assessed that there is neither any significant impact upon the financial statements nor any significant uncertainties with respect to events or conditions that may cast doubt upon the entity's ability to continue as a going concern.

In the opinion of the Company's directors, except for the matter described above, the accounting estimates and judgements made in the course of preparing these financial statements are not difficult, subjective or complex to a degree which would warrant their disclosure in terms of the requirements of IAS 1.

**4. Finance costs**

	<b>2021</b>	<b>2020</b>
	<b>€</b>	<b>€</b>
On bank overdrafts	-	72
	<u>          </u>	<u>          </u>

**5. Profit for the year**

	<b>2021</b>	<b>2020</b>
	<b>€</b>	<b>€</b>
Profit for the year is stated after charging:		
Depreciation of tangible assets	253	253
Auditors' remuneration	4,130	3,540
	<u>          </u>	<u>          </u>

**6. Taxation**

- a) Taxation is provided for at the rate of 35% for company profits, except for certain bank interest receivable which is taxed at 15% and sales of property which are taxed at 5% as a final withholding tax.

	<b>2021</b>	<b>2020</b>
	<b>€</b>	<b>€</b>
<b>Current year taxation</b>		
Income tax on the taxable income for the year	568,208	208,820
<b>Deferred taxation</b>		
Transfer to deferred taxation account	-	(1,938)
	<u>568,208</u>	<u>206,882</u>

- b) The accounting profit and the tax expense for the year are reconciled as follows:

	<b>2021</b>	<b>2020</b>
	<b>€</b>	<b>€</b>
Profit on ordinary activities before taxation	<u>2,586,014</u>	<u>648,277</u>
Tax on accounting profit at 35%	905,105	226,897
Tax effect on:		
Expenses disallowed for tax purposes	77,820	65,345
Group relief - surrendered losses	(2,841)	-
Other non-temporary differences	(411,876)	(85,360)
Tax expense for the year	<u>568,208</u>	<u>206,882</u>

- c) The asset for deferred tax is analysed as follows:

	<b>2021</b>	<b>2020</b>
	<b>€</b>	<b>€</b>
Unabsorbed tax losses and capital allowances	<u>1,938</u>	<u>1,938</u>
Deferred tax asset	<u>1,938</u>	<u>1,938</u>

Deferred tax assets and liabilities are offset when the income tax relates to the same fiscal authority.

Provision was made for deferred tax for all temporary differences on the basis of the balance sheet liability method using a principal tax rate at 35% (2020 - 35%).

## 7. Property, plant and equipment

	<b>Plant, machinery &amp; equipment</b>	<b>Total</b>
	<b>€</b>	<b>€</b>
<b>Cost</b>		
Additions	1,266	1,266
At 31 December 2020	<u>1,266</u>	<u>1,266</u>
<b>Depreciation</b>		
Charge for the year	253	253
At 31 December 2020	<u>253</u>	<u>253</u>
<b>Net book values</b>		
At 31 December 2020	<u>1,013</u>	<u>1,013</u>
<b>Cost</b>		
At 1 January 2021		
At 31 December 2021	<u>1,266</u>	<u>1,266</u>
<b>Depreciation</b>		
At 1 January 2021	253	253
Charge for the year	253	253
At 31 December 2021	<u>506</u>	<u>506</u>
<b>Net book values</b>		
At 31 December 2021	<u>760</u>	<u>760</u>

## 8. Inventories

	<b>2021</b>	<b>2020</b>
	<b>€</b>	<b>€</b>
Work in progress	<u>19,873,324</u>	<u>20,937,420</u>



**9. Trade & other receivables**

	<b>2021</b>	<b>2020</b>
	<b>€</b>	<b>€</b>
Trade receivables	742,403	-
Amounts owed by group companies	5,000	-
Other receivables	363,253	90,195
Prepayments and accrued income	-	118,076
	<u>1,110,656</u>	<u>208,271</u>

**Amounts owed by group companies**

These amounts are unsecured, interest free and are repayable on demand.

**10. Share capital**

	<b>2021</b>	<b>2020</b>
	<b>€</b>	<b>€</b>
<b>Authorised</b>		
50,000 Ordinary shares of € 1 each	<u>50,000</u>	<u>50,000</u>
<b>Issued</b>		
50,000 Ordinary shares of € 1 each 100% paid up	<u>50,000</u>	<u>50,000</u>

**11. Trade & other payables**

	<b>2021</b>	<b>2020</b>
	<b>€</b>	<b>€</b>
Trade payables	196,175	36,478
Client deposits	880,432	688,650
Accruals and deferred income	1,320,003	775,671
Amounts owed to parent company	-	118,381
Amounts owed to other group companies	1,054,581	325,847
	<u>3,451,191</u>	<u>1,945,027</u>

**Amounts owed to parent company**

These amounts were unsecured, interest free and were repayable within one year.

**Amounts owed to other group companies**

These amounts are unsecured, interest free and repayable on demand.

**12. Borrowings**

	<b>2021</b>	<b>2020</b>
	<b>€</b>	<b>€</b>
<b>Non-current</b>		
Loan from parent company	<i>Note</i> 15,135,118	19,038,965
	<u>15,135,118</u>	<u>19,038,965</u>
	<b>2021</b>	<b>2020</b>
	<b>€</b>	<b>€</b>
<b>Related party borrowings due after 1 year</b>		
Proceeds from loan from parent company	17,283,291	17,283,291
Capitalised interest payable	2,834,983	1,755,674
Repayments	(4,983,156)	
	<u>15,135,118</u>	<u>19,038,965</u>
Net debt at end of period	<u>15,135,118</u>	<u>19,038,965</u>

**Loan from parent company**

These amounts are unsecured, bear interest of 7% per annum and are repayable within 3 years.

**13. Notes to the Statement of Cash Flow***Cash & cash equivalents*

Cash and cash equivalents included in the statement of cash flow comprise the following balance sheet amounts:

	<b>2021</b>	<b>2020</b>
	<b>€</b>	<b>€</b>
Cash at bank and in hand	157,240	375,153

*Liabilities arising from financing activities*

	<b>2021</b>	<b>2020</b>
	<b>€</b>	<b>€</b>
<b>Related party borrowings withing 1 year</b>		
Opening net debt	444,228	1,733,522
Increase in borrowings	1,408,000	-
Repayments	(797,647)	(1,289,294)
Net debt at end of year	1,054,581	444,228
<b>Related party borrowings due after 1 year</b>		
Opening net debt	19,038,965	16,763,800
Increase in borrowings	-	1,183,165
Capitalised interest payable	1,079,309	1,092,000
Repayments	(4,983,156)	-
Net debt at end of period	15,135,118	19,038,965

**14. Events after the end of the reporting period**Russian-Ukraine conflict

Towards the end of February 2022, the armed conflict between the Russian Federation and Ukraine set in motion a chain of diplomatic efforts and other major geopolitical events which led a number of western nations, including the EU institution and the United States government, to impose a number of sanctions on Russia and Belarus. These current sanctions in place include several restrictive measures of a direct financial nature that are having a significant direct impact on the broad economy of the invading nations.

The consequences of these restrictive measures are however also expected to have a significant impact on the economies of the countries implementing such trade restrictions, with a spill-over on the world economy, as uncertainty and market volatility remain high across all industries with increasing tensions and rhetoric on both sides. The cost of doing business is undoubtedly set to rise further, following the initial Covid shocks on the global economy seen in the last couple of years, as the ongoing conflict in Ukraine and Covid-related measures continue to rock global supply chains. Both the International Monetary Fund and the World Bank have indicated that the resulting impact of the conflict to global growth and recovery from Covid effects will be significant. As the price of oil and gas shift upwards due to the war, transport and other procurement costs required for business will also increase. Due to the nature and decisiveness of these restrictive measures, the economic impact globally is expected to be long-lasting, even in the eventuality that the conflict ceases in the immediate future.

The Company is not expected to be negatively impacted by the ongoing conflict in Ukraine with respect to its trading and sales since these are all locally based. However it is expected to be negatively impacted in the short to medium term as costs are expected to rise generally throughout the economies and the industries in which it operates; and specifically for costs pertaining to subcontractors. However, management together with the directors, continue to actively monitor all developments taking place internationally in order to take any action that might be necessary in the eventuality that developments in the conflict start to impact the Company's turnover and business activity.

**15. Related party transactions**

Transactions with related parties :

	<b>2021</b>	<b>2020</b>
	<b>€</b>	<b>€</b>
Marketing fees paid to Best Deal Properties Limited	9,584	15,000
Administration fees paid to Best Deal Properties Limited	39,683	132,000
Direct development costs	664,002	103,015
Sales commissions	6,555	6,250
Loan interest payable to parent company	1,079,309	1,092,000

**Loans to related parties**

	<b>2021</b>	<b>2020</b>
	<b>€</b>	<b>€</b>
Loans to group companies :		
Loans advanced during the year	5,000	-

**Loans from related parties**

	<b>2021</b>	<b>2020</b>
	<b>€</b>	<b>€</b>
Loans from parent company :		
Opening balance	19,157,346	17,263,925
Loans advanced during the year	-	1,383,165
Loans repayments made	(5,101,537)	(381,744)
Interest charged	1,079,309	1,092,000
Conversion to equity	-	(200,000)
Closing balance	15,135,118	19,157,346

## Loans from other group companies:

Opening balance	325,847	1,233,397
Loans advanced during the year	1,008,000	-
Loans repayments made	(279,266)	(907,550)
Closing balance	1,054,581	325,847

## Loans from other related parties

Opening balance	-	1,875
Loans repayments made	-	(1,875)
Closing balance	-	-

## Total loans from related parties :

Opening balance	19,483,193	18,499,197
Loans advanced during the year	1,008,000	1,383,165
Loans repayments made	(5,380,803)	(1,291,169)
Interest charged	1,079,309	1,092,000
Conversion to equity	-	(200,000)
Closing balance	16,189,699	19,483,193

## 16. Financial Risk Management

The company has exposure to the following risks from its use of financial instruments:

- Credit risk
- Liquidity risk
- Interest rate risk

This note presents information about the company's exposure to each of the aforementioned risks, the company's objectives, policies and processes for measuring and managing risk, and the company's management of capital. Further quantitative disclosures are included throughout these financial statements.

The Board of Directors has overall responsibility for the establishment and oversight of the company's risk management framework. The Board has responsibility to identify and analyse the risks faced by the company, to set appropriate risk limits and controls, and to monitor risks and adherence to limits.

### *Credit risk*

Credit risk arises mainly from cash and cash equivalents. The maximum exposure to credit risk at the end of the reporting period in respect of the financial assets held by the company is equivalent to their carrying amount as disclosed in the respective notes to the financial statements. The credit risk relating to cash at bank is considered to be low in view of management's policy of placing it with reputable financial institutions.

### *Interest rate risk*

The company's borrowings with its parent company are subject to a fixed interest rate and therefore the interest risk exposure is minimal.

### *Liquidity risk*

Liquidity risk is the risk that the company will not be able to meet its financial obligations as they fall due. The company's approach to managing liquidity is to ensure that it will always have sufficient liquidity to meet its liabilities when due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the company's reputation.

### *Capital management*

The Board's policy is to maintain a strong capital base so as to maintain investor, creditor and market confidence and to sustain future development of the business. The Board of Directors' monitors the return on capital, but also the level of dividends to ordinary shareholders.

The Board seeks to maintain a balance between the higher returns that might be possible with higher levels of borrowings and the advantages and security afforded by a sound capital position.

There were no changes in the company's approach to capital management during the year.

**17. Fair values estimation**

The nominal values less estimated credit adjustments of other receivable and payables are assumed to approximate their fair values, otherwise, these have been adjusted to approximate their fair values.

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## **INDEPENDENT AUDITORS' REPORT**

To the Shareholder of Best Deal Developments Limited

### **Report on the Audit of the Financial Statements**

#### **Opinion**

We have audited the accompanying financial statements of Best Deal Developments Limited ("the Company"), set out on pages 3 - 21, which comprise the statement of financial position as at 31 December 2021, the statement of comprehensive income, statement of changes in equity and statement of cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the financial statements give a true and fair view of the financial position of the Company as at 31 December 2021, and of its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards (IFRS) as adopted by the European Union (EU), and have been properly prepared in accordance with the requirements of the Companies Act (Cap. 386).

#### **Basis for Opinion**

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the *Auditors' Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the Company in accordance with the ethical requirements of both the International Ethics Standards Board for Accountants' International Code of Ethics for Professional Accountants (including International Independence Standards) (IESBA Code) and the Accountancy Profession (Code of Ethics for Warrant Holders) Directive issued in terms of the Accountancy Profession Act (Cap. 281) in Malta that are relevant to our audit of the financial statements, and we have fulfilled our other ethical responsibilities in accordance with the IESBA Code and the Code of Ethics for Warrant Holders in Malta. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.



## **INDEPENDENT AUDITORS' REPORT – continued**

### **Report on the Audit of the Financial Statements – continued**

#### **Other Information**

The directors are responsible for the other information. The other information comprises the directors' report. Our opinion on the financial statements does not cover the other information, including the directors' report.

In connection with our audit of the financial statements, our responsibility is to read the other information identified above and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated. If, based on the work we have performed on the other information that we have obtained prior to the date of this auditors' report, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

Under Article 179(3) of the Companies Act (Cap. 386), we are required to consider whether the information given in the directors' report is compliant with the disclosure requirements of Article 177 of the same Act.

Based on the work we have performed, in our opinion:

- the directors' report has been prepared in accordance with the Companies Act (Cap. 386);
- the information given in the directors' report for the financial year on which the financial statements had been prepared is consistent with those in the financial statements; and
- in light of our knowledge and understanding of the Company and its environment obtained in the course of the audit, we have not identified material misstatements in the directors' report.

#### **Responsibilities of the Directors for the Financial Statements**

The directors are responsible for the preparation of financial statements that give a true and fair view in accordance with IFRS as adopted by the EU and the requirements of the Companies Act (Cap. 386), and for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Company or to cease operations, or have no realistic alternative but to do so.

The directors are responsible for overseeing the Company's financial reporting process

## **INDEPENDENT AUDITORS' REPORT – continued**

### **Report on the Audit of the Financial Statements – continued**

#### **Auditors' Responsibilities for the Audit of the Financial Statements**

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.
- Conclude on the appropriateness of the directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure, and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with the directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

**INDEPENDENT AUDITORS' REPORT – continued**

**Report on Other Legal and Regulatory Requirements**

Pursuant to Articles 179(10) and 179(11) of the Companies Act (Cap. 386), we are required to report to you if in our opinion:

- proper accounting records have not been kept; or
- proper returns have not been received from branches we have not visited; or
- the financial statements are not in agreement with the accounting records and returns; or
- we were unable to obtain all the information and explanations which, to the best of our knowledge and belief, are necessary for the purposes of our audit.

We have nothing to report on this regard.



*This copy of the audit report has been signed by  
Conrad Borg (Principal)  
for and on behalf of*

RSM Malta  
Certified Public Accountants

25 April 2022